



MINNESOTA BALLPARK AUTHORITY

Hennepin County, Minnesota



Annual Financial Report
December 31, 2011

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December 31, 2011

Minnesota Ballpark Authority Board of Commissioners

Steve Cramer, Chair

Martin Olav Sabo, Vice Chair

Barb Sykora, Secretary

Joan Campbell, Treasurer

Paul D. Williams



Executive Director, Daniel R. Kenney

Finance Coordinator, Brenda Juneau

Prepared by the Minnesota Ballpark Authority
Worldwide Web Address: <http://www.ballparkauthority.com>

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MINNESOTA BALLPARK AUTHORITY
Hennepin County, Minnesota

Minnesota Ballpark Authority
Hennepin County, Minnesota
2011 Annual Financial Report
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MINNESOTA BALLPARK AUTHORITY
Hennepin County, Minnesota

Introductory Section



MINNESOTA BALLPARK AUTHORITY
Hennepin County, Minnesota



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November 30, 2012

Honorable Members of the Minnesota Ballpark Authority Board:

Minnesota Statutes require all governmental agencies to issue an annual report on their financial position and activity prepared in conformity with accounting principles generally accepted in the United States of America (GAAP) and audited in accordance with generally accepted auditing standards by a firm of licensed certified public accountants or the State Auditor. The Annual Financial Report for the Minnesota Ballpark Authority (MBA) is hereby submitted for the calendar year ended December 31, 2011.

Management assumes full responsibility for the completeness and reliability of the information contained in this report, based upon a comprehensive framework of internal control established for this purpose. Because the cost of internal control should not exceed anticipated benefits, the objective is to provide reasonable, rather than absolute, assurance that the financial statements are free of any material misstatements.

The State of Minnesota Office of the State Auditor has issued an unqualified ("clean") opinion on the MBA's financial statements for the calendar year ended December 31, 2011. The State Auditor's report is located at the front of the financial section of this report.

Management's discussion and analysis (MD&A) immediately follows the State Auditor's report and provides a narrative introduction, overview, and analysis of the basic financial statements. MD&A complements this letter of transmittal and should be read in conjunction with the letter.

Profile of Governance

The MBA was established in 2006 as a public body and political subdivision of the State of Minnesota, for the purpose of overseeing the design, construction, operation, and maintenance of a ballpark for a Major League Baseball team in accordance with the powers and authorities granted in Laws of Minnesota Chapter 473. The MBA advised and participated with the Minnesota Twins, LLC (the Twins) in the design and construction of a baseball stadium built in Hennepin County, Minnesota. The MBA leases the stadium to the Twins, oversees its operations, and participates with the Twins in identifying and funding necessary future capital repairs to the structure.

The MBA is governed by a Board of five appointed Commissioners. Two members are appointed by the Governor of the State of Minnesota, two members are appointed by the Hennepin County Board of Commissioners (including the Chair), and one member is appointed by the governing body of the City of Minneapolis. The Board is responsible for, among other things, adopting an annual budget. Budgets are adopted on a basis consistent with GAAP. Beginning in approximately June of each year a budget is prepared and includes information on the past year, current year estimates, and requested appropriations. The Board must adopt and submit a proposed operating budget to Hennepin County by August of each calendar year. Any changes in the budget must be within the revenues and reserves estimated or changed by a vote of the Board. Budget to actual comparisons for the General Fund and the Capital Reserve Special Revenue Fund are presented in the Required Supplementary Information section of this report.

Ballpark History

The Minnesota Legislature approved a ballpark bill in 2006 to fund a new Minnesota Twins ballpark. The legislative action was the culmination of a 10-year effort to build an outdoor ballpark in Minnesota. The Legislature approved the bill on May 21, 2006, and Minnesota Governor Tim Pawlenty signed the bill into law five days later before a Twins home game against the Seattle Mariners at the Metrodome. The first meeting of the MBA Board was held on July 7, 2006.

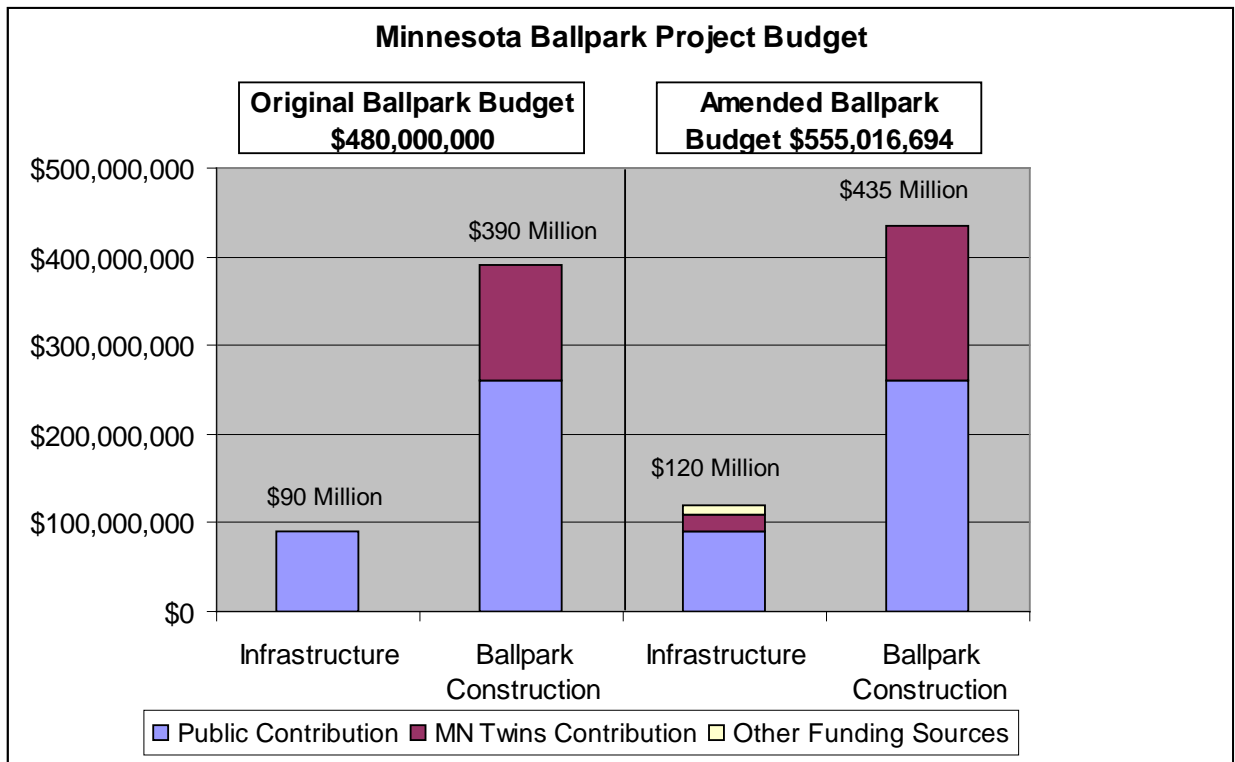
Under terms of the 2006 legislation, the public contribution is \$350,000,000: \$90,000,000 for infrastructure and \$260,000,000 for ballpark construction costs. The public contribution of \$350,000,000 is financed with Hennepin County issued bonds. The bonds are repaid from a County Ballpark .15 percent sales tax also approved in the legislation. Under the original agreement, the Minnesota Twins contribution is \$130,000,000 for ballpark construction costs plus any ballpark cost overruns or enhancements. The land, land improvements and the stadium itself are owned by the public through the MBA. Consistent with terms of the Ballpark Lease Agreement (Lease), between the MBA and Twins Ballpark, LLC, the Twins own a portion of discrete assets, such as seating and scoreboards, to the extent of their total investment.

The Twins and Target Corporation agreed to naming rights for Target Field and Target Plaza.

Ballpark Construction

Construction of the ballpark began when ground was broken in 2007 with construction estimated to take 36 months. M.A. Mortenson Company was the construction manager for the project. The architects were Populous (formerly HOK Sport) and Hammel, Green & Abrahamson. In January 2010, Mortenson formally turned over the ballpark, on budget, and two months ahead of schedule. Minnesota's new 40,000-seat ballpark opened in the spring of 2010 marking the Minnesota Twins' 50th season of playing baseball in the Upper Midwest. The Minnesota Twins played their first regular season game at the ballpark on April 12, 2010.

An amended project budget totaled \$555,016,694, an increase of \$75,016,694 from the original budget of \$480,000,000. After the legislation was adopted, the Twins contributed an additional \$19,500,000 for non-land infrastructure expenses and \$45,491,694 for additional ballpark enhancements. That brought the Twins total contribution to \$194,991,694. Another \$10,025,000 was contributed from other sources, which included Target Corporation, the MBA, and the Minnesota Department of Transportation.



Twins Contributions

The Twins contribution to the project is now \$194,991,694, \$64,991,694 more than what was outlined in the 2006 Ballpark Legislation. While the additional contributions have been for a variety of purposes, most of the funds were utilized for enhancements to the fan experience, ballpark design, architecture and sustainability.

Breakdown of contributions:

- ◇ \$15,000,000 – Infrastructure
- ◇ \$22,529,185 – Architectural enhancements
 - *The Roof Canopy and Soffit*
 - *Minnesota Kasota Stone inside and outside the ballpark*
 - *LEED Certification*
- ◇ \$4,500,000 – Target Plaza
- ◇ \$16,962,509 – Fan experience and enhancements
 - *Added restrooms*
 - *Budweiser Roof Deck*
 - *Scoreboard size and high-definition enhancements*
 - *Radiant Heat*
 - *Technology upgrades (audio, broadcast, fiber optics)*
 - *Incremental retail spaces, enhanced finishes and seat upgrades*
 - *Iconic team signage*
 - *Internet Protocol Television (IPTV) System throughout the ballpark, including additional televisions and hardware*
 - *Upgraded ballpark artwork*
 - *Building sustainability*
- ◇ \$6,000,000 – Enhanced furnishings and finishes of public and premium seating areas

MBA Contributions

The Grant Agreement between Hennepin County and the MBA authorizes the MBA to use interest earnings on proceeds of the bonds for any lawful purpose. The MBA Board has authorized several uses for these funds.

The MBA Board authorized the use of \$1 million from the MBA's interest earnings to assist in achieving Leadership in Energy and Environmental Design (LEED) Certification for the ballpark. The U.S. Green Building Council (USGBC) designed the LEED rating system to guide building professionals in key areas of sustainability. These categories include energy and atmosphere, water efficiency, materials and resources, sustainable site development, and indoor



environmental quality. The MBA and the Twins invested a combined \$2.5 million to seek LEED certification. In 2010 the Ballpark was awarded LEED Silver Certification. Target Field is the second major league ballpark in the United States to achieve this status.

During construction the MBA Board also authorized the creation of a Ballpark District Enhancements and Public Art Incentive fund. The Fund was established to allow the MBA to work with other government agencies, private developers, and other interested parties to encourage the coordinated development of amenities that would serve the long-term interests of the ballpark. The action authorized the use of up to \$1 million from the Authority's interest earnings for this purpose. The balance of this fund, combined with remaining contingency in the project's infrastructure budget provided up to \$2 million to enhance and improve the public space around the ballpark. Specific projects included art panels along 5th Street, pedestrian and bike improvements along Twins Way, sidewalk expansion and improvements along 7th Street, additional enhancements on 3rd Avenue (coordinated with the City's 2009 reconstruction project), and pedestrian lighting/sidewalk improvements along 2nd Avenue.

In 2010 the MBA Board authorized the designation of up to \$1.5 million from remaining ballpark project construction funds to assist in development of a public plaza and public realm improvements associated with Hennepin County's Interchange Project. Phase 1 of the Interchange Project will replace Hennepin County's existing Environmental Services Building with an LRT platform and public plaza space, connecting directly to the ballpark's Promenade near the Vertical Circulation Building and Gate #6 at Target Field.

Other Contributions

The MBA, Target Corporation and the Twins collaborated in the design and construction of Target Plaza – a new pedestrian bridge and public gathering space connecting Target Field to the Historic Warehouse District. Target Corporation contributed \$4,500,000 for the plaza enhancements.

The Minnesota Department of Transportation (MNDOT) authorized a grant contribution to the MBA, up to \$3,375,000, for construction of a skyway over 7th Street, to improve pedestrian access on that side of the ballpark. The Ballpark Project Team delivered the design and construction of the skyway for \$3,100,837. MNDOT also authorized \$150,000 for artwork in the Vertical Circulation Building, of which \$138,515 was utilized.

2011 Highlights

MBA Board Appointments

Two new appointments to the MBA Board came with changes in the State of Minnesota Governor's office. The Board commended Commissioners Michael Vekich and John Wade for their years of service during ballpark construction. And, in turn, the Board welcomed Commissioners Martin Sabo and Paul Williams.

A Leader in Environmental Sustainability

The MBA and the Twins have been, and continue to be, committed to environmental sustainability. In 2010 the ballpark was not only awarded LEED Silver Certification for Construction, but was also awarded Green Project of the Year by the Recycling Association of Minnesota.

In 2011 the Twins applied for, and were awarded, Silver certification in LEED for green facility operations and maintenance. Target Field is the first professional sports facility in the United States to receive LEED certification in both construction and facility operations.

Some of the ballpark's green design elements include:

- ◇ Energy use reduction – achieved through high-efficiency field lighting, interior lighting and heating/cooling and ventilation equipment.
- ◇ Water use reduction – achieved through water-saving fixtures such as low-flow urinals and dual-flush toilets as well as a specially designed rain water filter system used to capture runoff, filter it and use it both to wash down the seating bowl and for irrigation.
- ◇ Game Day Recycling – Recyclable collection points stationed conveniently around Target Field keep an estimated 400 cubic yards of material over the course of a three-game home stand out of the solid waste stream. The Twins reported that more than 430 tons of waste was recycled at Target Field in 2011.
- ◇ Public transportation access – Target Field was built to include a public transportation hub where commuter and light rail lines connect, adjacent to a major bus hub, as well as convenient access by bike or on foot.
- ◇ Recycled Materials – More than 30 percent of all installed materials are made up of recycled content, including the canopy structure, masonry blocks, the carpet and the foul poles.

The playing field is designed to capture rain water and recycle it. In 2011 the Twins captured, purified and reused more than 686,360 gallons of rainwater, reducing municipal water usage at Target Field. Most of the recycled water was used to wash down the seating bowl on the main concourse.

The Twins and their concession partner, Delaware North Companies Sportservice, began donating unused food to local charities in 2011. In partnership with Rock and Wrap It Up! Inc., more than 7,500 pounds of prepared but untouched meals at Target Field was donated to local charities.

2011 Improvements

In 2011 the Twins invested in ballpark improvements to build on the fan experience during the season. These improvements included:

- ◇ A new scoreboard in right field allows fans in left field seating to easily see video displays.
- ◇ A new Twins Tower is added as an architectural element. The 100 foot tall tower provides LED lighting and can be illuminated in a variety of creative ways.
- ◇ Improvements to the public Wi-Fi system.
- ◇ Additional radiant heat.



Ballpark Future

The completed open air ballpark has six separate levels totaling approximately one million square feet, and a natural grass playing field. Fans are able to enjoy wide, open concourses providing a 360-degree view of the playing field. By locating the ballpark within the historic Warehouse District of Minneapolis, attendees have ready access to multiple transportation and other recreation and eating facilities.

While the ballpark is owned by the MBA, it is leased and operated by the Twins under a thirty-year lease. The Twins are responsible for 100 percent of the annual ballpark operating expenses. In addition, the Twins make annual payments, initially \$900,000 (with two-thirds of that amount indexed for inflation), for capital improvements, and \$250,000 per year for youth activities and amateur sports. Hennepin County also contributes \$1,100,000 annually (indexed for inflation) for future capital needs.



The MBA and the Twins have worked hard to make sure Target Field is one of the most transit-friendly sports facilities in the country. Target Field Station is now the service hub for Hiawatha Light Rail Transit (LRT) and the Northstar Commuter Rail line. For walkers and bikers, the Cedar Lake Trail provides both pedestrian and bicycle access to the ballpark.

The MBA is committed to creating an urban

landmark that will facilitate new development and continue to provide improved transportation options.

The MBA continues to partner with other interested transportation stakeholders to ensure the creation of great public spaces and amenities that serve both the ballpark and this emerging area of downtown. In 2011 the MBA Board formally agreed to become a Cooperating Agency with Hennepin County Regional Railroad Authority, for the design and construction of the Interchange.

Economic and Financial Condition

The information presented in the financial statements is perhaps best understood when it is considered from the broader perspective of the specific environment within which the MBA operates.

Local economy. Hennepin and Ramsey Counties, the geographic area in which the MBA is established, enjoys a favorable economic environment relative to the national economy. The region has a varied medical, manufacturing and industrial base that adds to the stability of the area and is a contributing factor to an unemployment rate that is below national averages.

Major industries with headquarters or divisions located within the government's boundaries or in close proximity include healthcare, medical device manufacturing, retail sales, manufacturing, professional services, several banking, financial and insurance institutions, and five professional sports teams.

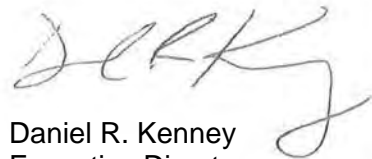
Long-term financial planning. The MBA has planned for financial stability on a long-term basis through the execution of several agreements with other parties, including the Twins and Hennepin County. The MBA has entered into a Grant Agreement with Hennepin County which provides for County grants for both operating expenses and future ballpark capital costs. In addition, the MBA has entered into a thirty-year lease with the Twins, with two ten-year renewal options.

Cash management policies and practices. Cash in the General Fund is deposited in accounts of the Hennepin County Investment Pool, an external investment pool. The County manages its cash and investments internally in order to be able to closely match invested balances to operating cash flow needs for maximum advantage and safety. With the exception of a small percentage of funds held in trust in US Treasuries or money market funds, cash held by the County for the MBA is invested in AAA-rated or AA+-rated obligations of U.S. government-sponsored enterprises and repurchase agreements with primary dealers. The County manages its exposure to fair value losses arising from market conditions by limiting its effective duration to six years or less, and by ensuring that it could hold investments to maturity if necessary. To manage credit risk, the County's general investment policy is to apply the prudent-investor rule: investments are made as a prudent investor would be expected to act.

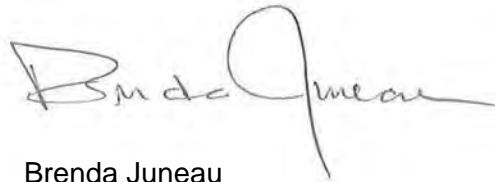
The MBA's restricted cash and investments in the capital project fund are deposited in a trust account at Wells Fargo Bank and subject to the requirements of the Ballpark Disbursing Agreement and the Agreement and Declaration of Trust for Ballpark Construction Funds Trust (Construction Trust). Under the Construction Trust, all investments are to be made in money market mutual funds that are permitted under Minnesota Statutes Chapter 118A.

The preparation of this report includes the dedication of all MBA staff. We would like to express our appreciation of all office staff for their contributions to this report. We also want to thank the MBA Board for their support and continued dedication to responsible management of MBA financial reporting.

Respectfully submitted,



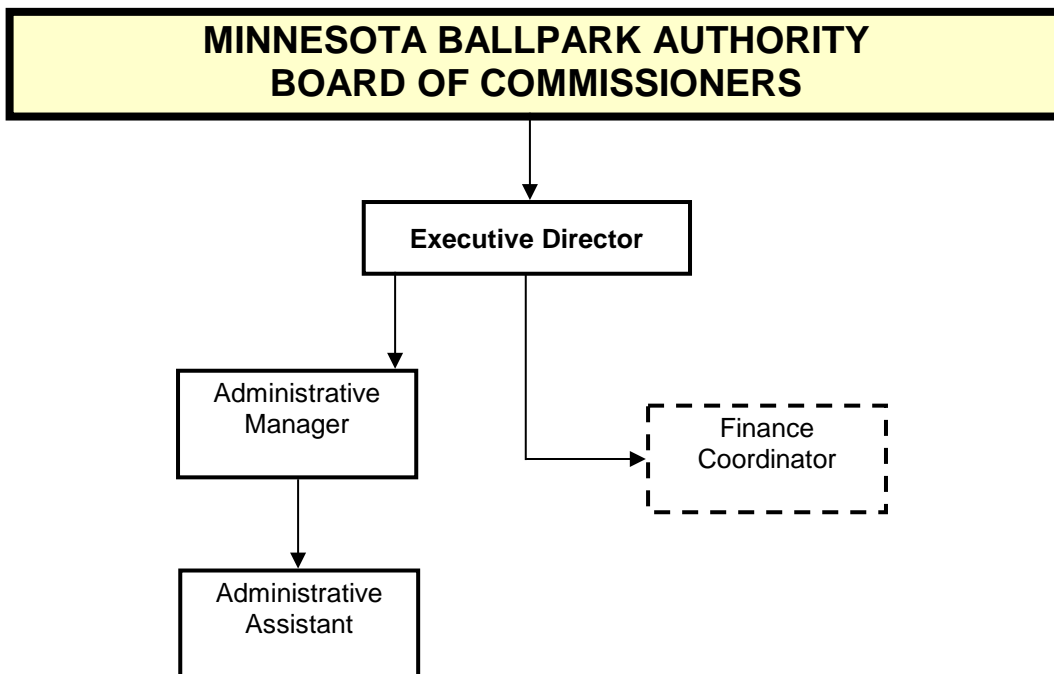
Daniel R. Kenney
Executive Director



Brenda Juneau
Finance Coordinator

Minnesota Ballpark Authority
Hennepin County, Minnesota

Organization Chart



————— Represents Minnesota Ballpark Authority Employee

- - - - - Represents Minnesota Ballpark Authority Contract Worker

Minnesota Ballpark Authority
Hennepin County, Minnesota
Principal Officials 2011

Board of Commissioners:

Steve Cramer, Chair
Martin Olav Sabo, Vice Chair
Barb Sykora, Secretary
Joan Campbell, Treasurer
Paul D. Williams



*From L. to R.: Paul D. Williams, Joan Campbell, Steve Cramer,
Barb Sykora, and Martin Olav Sabo*

Executive Director:

Daniel R. Kenney

Financial Section



MINNESOTA BALLPARK AUTHORITY
Hennepin County, Minnesota



REBECCA OTTO
STATE AUDITOR

STATE OF MINNESOTA OFFICE OF THE STATE AUDITOR

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INDEPENDENT AUDITOR'S REPORT

Board of Commissioners
Minnesota Ballpark Authority

We have audited the accompanying financial statements of the governmental activities and each major fund of the Minnesota Ballpark Authority as of and for the year ended December 31, 2011, which collectively comprise the Authority's basic financial statements as listed in the table of contents. These financial statements are the responsibility of the Minnesota Ballpark Authority's management. Our responsibility is to express opinions on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinions.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities and each major fund of the Minnesota Ballpark Authority as of December 31, 2011, and the respective changes in financial position thereof for the year then ended in conformity with accounting principles generally accepted in the United States of America.

As discussed in Note 1 to the financial statements, during the year ended December 31, 2011, the Authority adopted Governmental Accounting Standards Board (GASB) Statement No. 54, *Fund Balance Reporting and Governmental Fund Type Definitions*. GASB Statement 54 provides clearer fund balance classifications that can be more consistently applied and clarifies existing governmental fund type definitions.

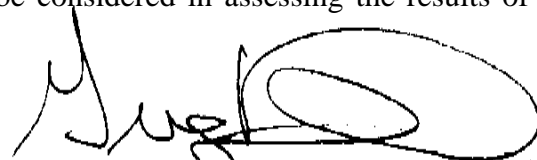
Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis and Required Supplementary Information as listed in the table of contents be presented to supplement the basic financial statements. Such information, although not part of the basic financial statements, is required by the GASB, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. In accordance with auditing standards generally accepted in the United States of America, we have applied certain limited procedures to the required supplementary information, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Minnesota Ballpark Authority's basic financial statements as a whole. The introductory section listed in the table of contents is presented for purposes of additional analysis and is not a required part of the basic financial statements. The introductory section has not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on it.

In accordance with *Government Auditing Standards*, we have also issued a report dated November 30, 2012, on our consideration of the Minnesota Ballpark Authority's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.



REBECCA OTTO
STATE AUDITOR



GREG HIERLINGER, CPA
DEPUTY STATE AUDITOR

November 30, 2012

Minnesota Ballpark Authority
Hennepin County, Minnesota
Management's Discussion and Analysis

This discussion and analysis is intended to provide financial statement readers with a financial overview and narrative analysis of the financial position and activities of the Minnesota Ballpark Authority (MBA), a local government unit in Hennepin County for the year ended December 31, 2011. This information should be considered in conjunction with the information contained in the financial statements, which follow this section, and the transmittal letter, found on page 1.

FINANCIAL HIGHLIGHTS

Government-Wide

- At December 31, 2011, the assets of the MBA exceeded its liabilities by \$427,470,707. Of the total net assets, \$411,621,492 was invested in capital assets and \$8,903,117 was restricted by specific statutory requirements or external commitments. The remainder consisted of unrestricted net assets of \$6,946,098. Restricted assets are limited to costs relating to future capital improvements of the new Minnesota Twins Ballpark and district enhancements.
- The MBA total net assets, as reported in the Statement of Activities, decreased by \$7,913,038 during 2011. This decrease is a result of capital asset depreciation.

Fund Level

- At the end of the fiscal year 2011, the MBA's governmental funds reported total ending fund balances of \$15,817,103, an increase of \$963,049 from the prior year balance of \$14,854,054.
- At the end of this same period, unassigned fund balance for the General Fund was \$1,069,196, as compared to \$755,839 in 2010.
- Presentation of governmental fund balances changed for 2011, with the implementation of Governmental Accounting Standards Board (GASB) Statement No. 54, *Fund Balance Reporting and Governmental Fund Type Definitions*.

OVERVIEW OF THE FINANCIAL STATEMENTS

Management's discussion and analysis is intended to serve as an introduction to the MBA basic financial statements, which are comprised of two components: 1) combined government-wide and fund financial statements, and 2) notes to the basic financial statements. This report also contains other supplementary information in addition to the basic financial statements themselves.

Government-wide Financial Statements

The *government-wide financial statements* are designed to provide readers with a broad overview of MBA finances, in a manner similar to a private-sector business. The government-wide financial statements (i.e., the statement of net assets and the statement of activities) report information about the MBA as a whole using the *economic resources measurement focus* and the *accrual basis of accounting*. The economic resources measurement focus results in the reporting of all inflows, outflows, and balances affecting or reflecting MBA net assets. Under the accrual basis of accounting, revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. There are two government-wide statements.

- *The Statement of Net Assets* presents information on all MBA assets and liabilities, with the difference between the two reported as *net assets*. Over time, increases or decreases in net assets may serve as an indicator of whether the financial position of the MBA is improving or deteriorating.
- *The Statement of Activities* presents information showing how the MBA net assets changed during the year. All changes in net assets are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows.

In both statements, MBA activities are reported as *governmental activities*, which are defined as functions that are principally supported by taxes, intergovernmental and non-exchange revenues.

Fund Financial Statements

The fund financial statements provide detailed information about the MBA's funds. A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. MBA activity is reported in three major governmental funds, the General Fund, Capital Reserve Fund (a Special Revenue Fund) and the Capital Projects Fund. Governmental funds are used to account for essentially the same functions reported as *governmental activities* in the government-wide financial statements. However, unlike the government-wide financial statements, governmental fund financial statements focus on *near-term inflows and outflows of spendable resources*. This approach is known as using the flow of current financial resources measurement focus and the modified accrual basis of accounting. The fund statements provide a detailed short-term view of MBA finances that assists in determining whether there will be adequate financial resources available to meet current needs.

Because the focus of governmental funds is narrower than that of the government-wide financial statements, it is useful to compare the information presented for *governmental funds* with similar information presented for *governmental activities* in the government-wide financial statements. By doing so, readers may better understand the long-term impact of the MBA's near-term financing decisions. Both the governmental funds balance sheet and the governmental funds statement of revenues, expenditures, and changes in fund balances provide a reconciliation to facilitate this comparison between *governmental funds and governmental activities*. Reconciliations are presented in the adjustments column in each of the basic financial statements.

Notes to the Financial Statements

The notes provide additional information that is essential to a full understanding of the data provided in the basic financial statements. The Notes can be found on pages 22 to 33 of this report.

GOVERNMENT-WIDE FINANCIAL ANALYSIS

As noted earlier, net assets serve over time as an indicator of a government's financial position. In 2011 the MBA assets exceeded liabilities by \$427,470,707. The Statement of Net Assets presents all of the MBA's assets and liabilities, with the difference between the two reported as "net assets".

The largest portion of MBA net assets, \$411,621,492, or 96.3%, reflects the investment in capital assets (e.g., land, land improvements, and ballpark structure). The MBA uses these capital assets to provide recreational services to citizens; consequently, these assets are *not* available for future spending. An additional portion of the MBA's net assets, \$8,903,117, represents resources that are subject to external restrictions on how they may be used. These restrictions are contained in the legislation establishing the MBA and also in various agreements with external parties partnering with the MBA on the capital improvements to the new ballpark and surrounding infrastructure. The remainder consists of unrestricted net assets of \$6,946,098.

In 2011 net assets for the MBA decreased by \$7,913,038. This decrease is a result of accumulated depreciation in 2011. Per the Ballpark Lease Agreement between the MBA and the Twins, a capital reserve fund ("Cap-Ex" fund) is established to fund future capital repairs/additions to the structure. Though the Twins and the MBA agreed no expenses were needed from this fund in 2011, the Twins did invest in the Ballpark structure. As tenant of the Ballpark, the Twins made investments in the Ballpark structure in 2011 totaling \$6,069,097. These investments consisted of a grandstand video board, public Wi Fi system, incremental Karasota Stone, warranty close out, additional radiant heat, site line improvement and numerous miscellaneous projects.

The following condensed financial information was derived from the government-wide Statement of Net Assets and reflects the financial position of the MBA at the end of the fiscal year 2011, compared to the prior year.

Summary of Net Assets

| | 2011 | 2010 |
|----------------------------|-----------------------|-----------------------|
| Current assets | \$ 16,925,376 | \$ 17,159,591 |
| Net capital assets | <u>411,621,492</u> | <u>420,491,896</u> |
| Total assets | <u>428,546,868</u> | <u>437,651,487</u> |
| Total liabilities | <u>1,076,161</u> | <u>2,267,742</u> |
| Total net assets | <u>\$ 427,470,707</u> | <u>\$ 435,383,745</u> |
| Invested in capital assets | \$ 411,621,492 | \$ 420,491,896 |
| Restricted | 8,903,117 | 8,530,296 |
| Unrestricted | <u>6,946,098</u> | <u>6,361,553</u> |
| Total net assets | <u>\$ 427,470,707</u> | <u>\$ 435,383,745</u> |

GOVERNMENT-WIDE FINANCIAL ANALYSIS - CONTINUED

The following condensed financial information was derived from the government-wide Statement of Activities and reflects the nature of the MBA's change in net assets during the fiscal year 2011, compared to the prior year.

Changes in Net Assets

| Governmental Activities: | 2011 | 2010 |
|-----------------------------------|-----------------------|-----------------------|
| Revenues: | | |
| Program revenues: | | |
| Contribution from Minnesota Twins | \$ - | \$ 10,000,000 |
| Tenant Rent | 903,539 | 900,000 |
| Intergovernmental contributions | 1,106,488 | 1,937,891 |
| Investment earnings | 38,518 | 1,550 |
| Donations | 20,400 | 355,000 |
| Event revenue | 229,411 | - |
| General revenues: | | |
| Intergovernmental | 1,400,000 | 2,332,000 |
| Investment earnings | 58,776 | 5,536 |
| Other | 152 | - |
| Total revenues | <u>3,757,284</u> | <u>15,531,977</u> |
| Expenses: | | |
| Current | | |
| Culture and recreation: | | |
| MBA operating expenses | 1,103,791 | 1,383,665 |
| Other | 10,566,531 | 28,127,358 |
| Total expenses | <u>11,670,322</u> | <u>29,511,023</u> |
| Change in net assets | (7,913,038) | (13,979,046) |
| Net assets – beginning | <u>435,383,745</u> | <u>449,362,791</u> |
| Net assets – ending | <u>\$ 427,470,707</u> | <u>\$ 435,383,745</u> |

FUND FINANCIAL ANALYSIS

Changes in Fund Balance

The focus of the *governmental funds* is to provide information on near-term inflows, outflows, and balances of *spendable* resources. Such information is useful in assessing MBA financing requirements. In particular, *unassigned or unrestricted fund balance* may serve as a useful measure of net resources available for spending at the end of the fiscal year.

As of the end of the 2011 fiscal year, MBA governmental funds reported combined ending fund balances of \$15,817,103, an increase of \$963,049 from the prior year. Of this total amount, 6.8% or \$1,069,196 constitutes unassigned fund balance. Another \$5,844,790 is assigned to indicate the MBA's intention to spend funds district area enhancements. And \$8,903,117, or 56.3%, is restricted.

The Capital Reserve Fund was established in 2010, as a Special Revenue Fund, consistent with provisions in the Ballpark Lease Agreement between the MBA and the Minnesota Twins. Hennepin County and the Twins contribute to this fund annually, per the Lease Agreement. The first of these contributions began in 2010, and the 2011 year end fund balance is \$4,050,095. The balance in this fund is restricted to payment of capital modifications, and replacements or additions to the Ballpark, referred to as "CapEx Work" and defined in the Ballpark Lease Agreement.

Budgetary Highlights

At year-end, General Fund revenue was less than the budgeted amount, though revenue exceeded expenditures by \$313,357. Expenditures of \$1,098,108 were \$467,892 less than the budget of \$1,566,000. The difference is related to savings in legal and other contracted services that were less than expected. No amendments were made to the 2011 General Fund Budget.

CAPITAL ASSETS

Capital Assets

MBA investment in capital assets as of December 31, 2011, amounts to \$411,621,492. This investment in capital assets includes land, land improvements, ballpark structure, and leasehold improvements and furniture and equipment. During the fiscal year 2011, the MBA's investment in capital assets decreased \$8,870,404 from the prior year's balance. This decrease is a result of depreciation.

Additional information on the MBA's capital assets can be found in note 5, on page 30 of this report.

ECONOMIC FACTORS AND NEXT YEAR'S BUDGETS AND RATES

The following factors were considered in preparing the MBA General Fund budget for 2012:

The 2012 General Fund budget was reduced from \$1,566,000 in the 2011 budget to \$1,180,000 primarily due to less dependence on consulting services. As the ballpark construction has been fully complete and land issues become finalized, there is less need for these types of services.

REQUESTS FOR INFORMATION

This financial report is designed to provide an overview for those interested in the MBA's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to the Minnesota Ballpark Authority, Target Field, 1 Twins Way, Suite 300, Minneapolis, Minnesota 55403.

Minnesota Ballpark Authority
Hennepin County, Minnesota
Governmental Funds Balance Sheet and Statement of Net Assets
December 31, 2011

| | General Fund | Capital Reserve Fund | Capital Projects Fund | Total | Adjustments | Statement of Net Assets |
|-------------------------------------|---------------------|-------------------------|--------------------------|----------------------|-----------------------|----------------------------|
| ASSETS | | | | | | |
| Current assets: | | | | | | |
| Cash and investments | \$ 1,305,110 | \$ 4,050,095 | \$ 5,615,379 | \$ 10,970,584 | \$ - | \$ 10,970,584 |
| Restricted cash and investments | - | - | 5,656,245 | 5,656,245 | - | 5,656,245 |
| Accounts receivable | - | - | 229,411 | 229,411 | - | 229,411 |
| Prepaid items | - | - | - | - | 69,136 | 69,136 |
| Total current assets | <u>1,305,110</u> | <u>4,050,095</u> | <u>11,501,035</u> | <u>16,856,240</u> | <u>69,136</u> | <u>16,925,376</u> |
| Noncurrent assets: | | | | | | |
| Capital assets: | | | | | | |
| Land | - | - | - | - | 40,475,894 | 40,475,894 |
| Buildings | - | - | - | - | 301,739,161 | 301,739,161 |
| Land improvements | - | - | - | - | 90,479,683 | 90,479,683 |
| Furniture and equipment | - | - | - | - | 23,293 | 23,293 |
| Total capital assets | - | - | - | - | 432,718,031 | 432,718,031 |
| Less accumulated depreciation | - | - | - | - | (21,096,539) | (21,096,539) |
| Net capital assets | - | - | - | - | 411,621,492 | 411,621,492 |
| Total noncurrent assets | <u>-</u> | <u>4,050,095</u> | <u>-</u> | <u>-</u> | <u>411,621,492</u> | <u>411,621,492</u> |
| Total assets | <u>\$ 1,305,110</u> | <u>\$ 4,050,095</u> | <u>\$ 11,501,035</u> | <u>\$ 16,856,240</u> | <u>\$ 411,690,628</u> | <u>\$ 428,546,868</u> |
| LIABILITIES | | | | | | |
| Current liabilities: | | | | | | |
| Accounts and contracts payable | \$ 223,055 | \$ - | \$ 803,223 | \$ 1,026,278 | \$ - | \$ 1,026,278 |
| Accrued liabilities | 12,859 | - | - | 12,859 | 37,024 | 49,883 |
| Total current liabilities | <u>235,914</u> | <u>-</u> | <u>803,223</u> | <u>1,039,137</u> | <u>37,024</u> | <u>1,076,161</u> |
| FUND BALANCES/NET ASSETS | | | | | | |
| Fund balances: | | | | | | |
| Restricted for: | | | | | | |
| Ballpark Capital Interchange | | 4,050,095 | 3,353,022 | 7,403,117 | (7,403,117) | |
| Assigned to: | | | 1,500,000 | 1,500,000 | (1,500,000) | |
| District Enhancements | | | 5,844,790 | 5,844,790 | (5,844,790) | |
| Unassigned | 1,069,196 | - | - | 1,069,196 | (1,069,196) | - |
| Total fund balances | <u>1,069,196</u> | <u>4,050,095</u> | <u>10,697,812</u> | <u>15,817,103</u> | <u>(15,817,103)</u> | <u>-</u> |
| Total liabilities and fund balances | <u>\$ 1,305,110</u> | <u>\$ 4,050,095</u> | <u>\$ 11,501,035</u> | <u>\$ 16,856,240</u> | | |
| Net assets: | | | | | | |
| Invested in capital assets | | | | | 411,621,492 | 411,621,492 |
| Restricted for: | | | | | | |
| Ballpark Capital | | | | | 8,903,117 | 8,903,117 |
| Unrestricted | | | | | 6,946,098 | 6,946,098 |
| Total net assets | | | | | <u>\$ 427,470,707</u> | <u>\$ 427,470,707</u> |

The notes to the financial statements are an integral part of these statements.

Minnesota Ballpark Authority
Hennepin County, Minnesota
Reconciliation of the Governmental Funds Balance Sheet to the Statement of Net Assets
December 31, 2011

| | | |
|---|-----------|----------------------------------|
| Total Governmental Fund Balances | \$ | 15,817,103 |
| Total net assets reported for governmental activities are different because: | | |
| Capital assets used in governmental activities are not financial resources and, therefore, are not reported as assets in the funds. | | 411,621,492 |
| Long-term liabilities are not due and payable in the current period and therefore are not reported in the funds. | | (37,024) |
| Other long term assets that provide benefit for future periods are expensed in governmental funds. | | <u>69,136</u> |
| Net Assets - Governmental Activities | \$ | <u><u>427,470,707</u></u> |

The notes to the financial statements are an integral part of these statements.

Minnesota Ballpark Authority
Hennepin County, Minnesota
**Statement of Governmental Funds Revenues, Expenditures,
and Changes in Fund Balances and Statement of Activities**
For the Year Ended December 31, 2011

| | General Fund | Capital Reserve Fund | Capital Projects Fund | Total | Adjustments | Statement of Activities |
|--|---------------------|-------------------------|--------------------------|----------------------|-----------------------|----------------------------|
| REVENUES | | | | | | |
| Program revenues: | | | | | | |
| Intergovernmental contributions | \$ - | \$ 1,106,488 | \$ - | \$ 1,106,488 | \$ - | \$ 1,106,488 |
| Investment earnings | - | 38,518 | - | 38,518 | - | 38,518 |
| Donations | - | - | 20,400 | 20,400 | - | 20,400 |
| Event revenue | - | - | 229,411 | 229,411 | - | 229,411 |
| Tenant rent | - | 903,539 | - | 903,539 | - | 903,539 |
| General revenues: | | | | | | |
| Intergovernmental | 1,400,000 | - | - | 1,400,000 | - | 1,400,000 |
| Investment earnings | 11,313 | - | 47,463 | 58,776 | - | 58,776 |
| Other | 152 | - | - | 152 | - | 152 |
| Total revenues | <u>1,411,465</u> | <u>2,048,545</u> | <u>297,274</u> | <u>3,757,284</u> | <u>-</u> | <u>3,757,284</u> |
| EXPENDITURES/EXPENSES | | | | | | |
| Current | | | | | | |
| Culture and recreation | | | | | | |
| Personal services | 328,895 | - | - | 328,895 | 6,374 | 335,269 |
| Commodities | 3,816 | - | - | 3,816 | - | 3,816 |
| Contractual services | 665,227 | - | - | 665,227 | - | 665,227 |
| Depreciation | - | - | - | - | 10,566,531 | 10,566,531 |
| Other | 100,170 | - | - | 100,170 | (691) | 99,479 |
| Capital outlay | - | - | 1,696,127 | 1,696,127 | (1,696,127) | - |
| Total expenditures/expenses | <u>1,098,108</u> | <u>-</u> | <u>1,696,127</u> | <u>2,794,235</u> | <u>8,876,087</u> | <u>11,670,322</u> |
| Net change in fund balances/net assets | <u>313,357</u> | <u>2,048,545</u> | <u>(1,398,853)</u> | <u>963,049</u> | <u>(8,876,087)</u> | <u>(7,913,038)</u> |
| FUND BALANCES/NET ASSETS | | | | | | |
| Beginning | <u>755,839</u> | <u>2,001,550</u> | <u>12,096,665</u> | <u>14,854,054</u> | <u>420,529,691</u> | <u>435,383,745</u> |
| Ending | <u>\$ 1,069,196</u> | <u>\$ 4,050,095</u> | <u>\$ 10,697,812</u> | <u>\$ 15,817,103</u> | <u>\$ 411,653,604</u> | <u>\$ 427,470,707</u> |

The notes to the financial statements are an integral part of these statements.

Minnesota Ballpark Authority
Hennepin County, Minnesota
**Reconciliation of Statement of Governmental Funds Revenues, Expenditures,
and Changes in Fund Balances and Statement of Activities**
For the Year Ended December 31, 2011

| | | |
|---|-----------|--------------------|
| Net change in governmental fund balances | \$ | 963,049 |
| <p>Amounts reported for governmental activities in the statement of activities are different because:</p> | | |
| <p>Expenses reported in the statement of activities that do not require the use of current financial resources are not reported as expenditures in governmental funds. This is the change in compensated absences.</p> | | (6,374) |
| <p>Governmental funds report capital outlays as expenditures. However, in the statement of activities the cost of those assets is allocated over their estimated useful lives and reported as depreciation expense.</p> | | |
| <p>Expenditures for general capital assets, infrastructure and other related capital assets adjustments</p> | | 1,696,127 |
| <p>Less current year depreciation</p> | | (10,566,531) |
| <p>Some expenses reported in the statement of activities did not require the use of current financial resources and, therefore, are not reported as expenditures in the governmental funds.</p> | | |
| <p>Change in prepaid items</p> | | 691 |
| Change in Net Assets - Governmental Activities | \$ | (7,913,038) |

The notes to the financial statements are an integral part of these statements.

Minnesota Ballpark Authority
Hennepin County, Minnesota
Notes to the Basic Financial Statements
December 31, 2011

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The Financial Reporting Entity

The Minnesota Ballpark Authority (MBA) is a public body that was created by Minnesota state legislation in May 2006, to oversee the design, construction, and operation of a new ballpark for the Minnesota Twins, LLC. The MBA is governed by a Board of five Commissioners who are appointed as follows: two, including the Chair, are appointed by the Hennepin County Board, two are appointed by the Governor of Minnesota, and one is appointed by the Minneapolis City Council. The MBA owns the ballpark and the site on behalf of the public.

In determining the rights, powers, and duties of the MBA, it is considered a political subdivision of the State of Minnesota. In addition, the MBA is subject to various agreements with other parties that define the parameters within which the ballpark was constructed and is now operated.

The financial statements of the MBA have been prepared in conformity with Generally Accepted Accounting Principles (GAAP) as established for governmental units. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting principles. The following is a summary of significant accounting policies.

Measurement Focus, Basis of Accounting and Basis of Presentation

The annual financial report includes two separate types of statements, the government-wide financial statements and the fund financial statements. The measurement focus, basis of accounting and basis of presentation differs between the government-wide financial statements and the fund financial statements. These differences, along with an explanation of the differing purposes and information provided by these separate financial statements, are described in the sections below.

As a special-purpose government engaged in a single governmental program, the government-wide statements and the fund financial statements have been combined into one statement. An adjustments column reflects the following differences between the two types of statements:

- Governmental funds report capital outlays as expenditures. However, in the Statement of Activities the cost of those assets are allocated over their estimated useful lives and reported as depreciation expense.
- The adjustments column represents the recording of long-term liabilities and the related effect of these transactions on the Statement of Activities. Long-term liabilities, including accrued leave, are not due and payable in the current period and, therefore, are not reported in the fund financial statements.
- Also included in the adjustments column are certain payments to vendors which reflect costs applicable to future accounting periods and which are recorded as prepaid items in government-wide financial statements.

Government-wide Financial Statements

The government-wide financial statements (i.e., the statement of net assets and the statement of activities) report information on all of the nonfiduciary activities of the government entity using the *economic resources measurement focus* and the *accrual basis of accounting*. The economic resources measurement focus results in the reporting of all inflows, outflows, and balances affecting or reflecting the

Minnesota Ballpark Authority
Hennepin County, Minnesota
Notes to the Basic Financial Statements
December 31, 2011

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

MBA's net assets. Under the accrual basis of accounting, revenues are recognized when earned and expenses are recognized when a liability is incurred, regardless of the timing of related cash flows. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met. As a general rule, the effect of interfund activity, if any, has been eliminated from the government-wide financial statements. The structure of the two government-wide financial statements (the statement of net assets and the statement of activities) is described in the following two paragraphs.

Statement of Net Assets – This statement is designed to display the financial position of the MBA. The MBA reports all capital assets, including infrastructure, and long-term liabilities, such as accrued leave. The net assets of the MBA are broken down into three categories: 1) invested in capital assets, 2) restricted for ballpark capital; and 3) unrestricted. Restrictions shown are those imposed by parties outside the MBA, such as creditors, grantors, contributors, laws and regulations of other governments. When both restricted and unrestricted resources are available for use, it is the government's policy to use restricted resources first, and then unrestricted resources as they are needed.

Statement of Activities – This statement demonstrates the degree to which expenses of a given function or segment are offset by program revenues. Program revenues include 1) charges to customers or applicants who purchase, use, or directly benefit from goods, services, or privileges provided by a given function or segment and 2) grants and contributions that are restricted to meeting the operational or capital requirements of a particular function. During 2011, the MBA received program revenues in the form of contributions to be used for the capital improvement of the ballpark. Other items not properly included among program revenues are reported as general revenues. Just as the statement of net assets includes all capital assets, the Statement of Activities includes depreciation expense.

Fund Financial Statements

The accounts of the MBA are organized on the basis of funds. A fund is an independent fiscal and accounting entity with a self-balancing set of accounts. Fund accounting segregates funds according to their intended purpose and is used to aid management in demonstrating compliance with finance-related legal and contractual provisions. The minimum number of funds is maintained consistent with legal and managerial requirements. All individual funds are considered major and are reported as separate columns in the fund financial statements.

Governmental Funds are used to account for the MBA's activities. Governmental fund types use the current financial resources measurement focus and the modified accrual basis of accounting. The current financial resources measurement focus results in the reporting of only near-term (current) inflows, outflows, and balances of expendable (spendable) financial resources. Under the modified accrual basis of accounting, revenues are recognized when susceptible to accrual (i.e., when they are "measurable and available"). "Measurable" means the amount of the transaction can be determined, and "available" means collectible within the current period or soon enough thereafter to pay liabilities of the current period. The MBA considers revenues to be available if they are collected within 60 days after year-end. In applying the susceptible to accrual concept under the modified accrual basis, the following revenue sources are deemed both measurable and available: investment earnings and intergovernmental revenue when eligibility requirements are met. Changes in the fair value of investments are recognized in interest revenues at the end of each year. Expenditures are recorded when the related fund liability is incurred, except for compensated absences.

Minnesota Ballpark Authority
Hennepin County, Minnesota
Notes to the Basic Financial Statements
December 31, 2011

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

The MBA reports the following major governmental funds:

- The *General Fund* is the MBA's primary operating fund. It accounts for all financial resources of the general government except those accounted for in another fund.
- The *Capital Reserve Special Revenue Fund* is used to account for revenue sources from the Twins and Hennepin County and for payment of capital modifications, replacements or additions to the Ballpark, referred to as "CapEx Work" and defined in the Ballpark Lease Agreement.
- The *Capital Projects Fund* accounts for the activity relating to the design and construction of the ballpark.

Cash and Investments

The MBA's restricted cash in the Capital Projects Fund is deposited in a trust account at Wells Fargo Bank and subject to the requirements of the Ballpark Disbursing Agreement and the Agreement and Declaration of Trust for Ballpark Construction Funds Trust (Construction Trust). Under the Construction Trust, all investments are to be made in money market mutual funds that are permitted under Minnesota Statutes Chapter 118A.

A portion of the MBA's cash and investments in the General Fund, Capital Projects Fund and the Capital Reserve Fund is pooled and invested with Hennepin County. Hennepin County maintains an investment pool for substantially all cash and investments. For MBA funds and County funds that receive investment earnings, the allocation of those earnings is based on average monthly balances of cash and investment. Hennepin County obtains collateral to cover deposits in excess of insurance coverage. Investments are stated at fair value. The fair value of investments is determined annually and is based on quoted market prices. State law authorizes Hennepin County to invest in the following instruments:

- United States Treasury obligations
- Federal agency issues
- Repurchase agreements
- Reverse repurchase agreements
- Certificates of deposit
- General obligations of state, local, and housing finance agencies that are rated "A" or better by a national bond rating service
- Revenue obligations of any state or local government that are rated "AA" or better by a national bond rating service
- Bankers acceptances
- Commercial paper
- Futures contracts
- Guaranteed investment contracts
- Options
- Shares of certain investment companies

Prepaid Items

Certain payments to vendors reflect costs applicable to future accounting periods and are recorded as prepaid items in the government-wide financial statements.

Minnesota Ballpark Authority
Hennepin County, Minnesota
Notes to the Basic Financial Statements
December 31, 2011

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

Receivables and Payables

Certain receivables result from activities relating to the ballpark project cash flows. These are short-term in nature and generally repaid within the same operating cycle. The portion of all receivables not included and not collected within 60 days is offset by deferred - unavailable revenue in the governmental fund financial statements.

Accrued liabilities result from employee payroll related obligations due at the end of the period.

Capital Assets

Capital assets are reported in the government-wide financial statements. Such assets are recorded at cost or estimated historical cost if purchased or constructed. Donated, or contributed, capital assets are recorded at their estimated fair value at the date of donation. MBA's capitalization threshold is \$500,000 for buildings and infrastructure and \$5,000 for equipment and improvements. During construction of the ballpark, all project costs are capitalized as part of the ballpark land and structure. The cost of normal maintenance and repairs that do not add to the value of the asset or materially extend assets' lives are not capitalized. Capital assets of the MBA are depreciated using the straight-line method. Estimated life assigned to land improvements and buildings is 20-50 years. Estimated life assigned to furniture and fixtures is 3 to 10 years.

Employee Compensated Absences

It is the MBA's policy to allow employees to accrue earned but unused compensated absences. Under certain conditions, employees are compensated upon termination of employment for their accumulated unpaid vacation and paid time off up to a maximum number of hours.

Accumulated leave time is reported as an expense and an accrued liability as the benefits accrue to employees in the government-wide financial statements. The MBA records this liability under the first in, first out method of accounting. All amounts accrued at December 31 are expected to be used in the following year.

Fund Balance and Net Assets

In 2011, the MBA implemented GASB Statement No. 54, *Fund Balance Reporting and Governmental Fund Type Definitions*. The standard's objectives are to enhance the usefulness of fund balance information included in the financial report through clearer fund balance classifications that can be consistently applied and to clarify existing governmental fund type definitions.

In the governmental fund financial statements, fund balance is displayed in the following classifications that are based on the spending limitations imposed upon the use of the resources. The classifications are as follows:

- Nonspendable – amounts that cannot be spent because they are not in spendable form (such as pre-paid insurance) or legally or contractually required to be maintained intact. Funds in this category are not expected to be converted to cash.
- Restricted – accounts for fund balance which has constraints externally imposed on the use of funds either by creditors, grantors, contributors, or laws and regulations of other governments, or by law through constitutional provisions or enabling legislation.

Minnesota Ballpark Authority
Hennepin County, Minnesota
Notes to the Basic Financial Statements
December 31, 2011

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

- Committed – amounts constrained to specific purposes by the MBA Board as imposed by formal action.
- Assigned – amounts constrained by the MBA’s intent to be used for specific purposes, but do not meet criteria to be classified as restricted or committed.
- Unassigned – residual classification for the General Fund that have not been restricted, committed, or assigned to specific purposes.

The MBA applies restricted resources first when expenditures are incurred for purposes for which either restricted or unrestricted (committed, assigned, and unassigned) amounts are available. Similarly, within unrestricted fund balance, committed amounts are reduced first followed by assigned, and then unassigned amounts when expenditures are incurred for purposed for which amounts in any of the unrestricted fund balance classifications could be used.

On the statement of net assets, the portion of net assets that is invested in capital assets is reported separately. Restricted net assets are reported for amounts that are legally restricted by outside parties to be used for a specific purpose.

Comparative Data and Reclassifications

Fund balances were reclassified as of and for the year ended December 31, 2010, as previously reported due to the implementation of GASB 54. Total fund balance did not change. Although comparative statements for 2010 are not presented here, these reclassifications must be considered when comparing the financial statements of this report with those of prior reports.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenditures during the reporting period. Actual results could differ from these estimates.

2. RECONCILIATION OF GOVERNMENT-WIDE AND GOVERNMENTAL FUND FINANCIAL STATEMENTS

Explanation of certain differences between the governmental fund balance sheet and the government-wide statement of net assets:

The basic financial statements include a reconciliation of the governmental fund balance sheet to the statement of net assets. One element of that reconciliation relates to capital assets, which consists of the following:

| | | <u>2011</u> |
|--|--------|-------------------------------|
| Governmental fund capital assets | \$ | 432,718,031 |
| Governmental fund accumulated depreciation | | <u>(21,096,539)</u> |
| Total Capital Assets Reconciliation Item | \$ | <u><u>411,621,492</u></u> |

Minnesota Ballpark Authority
Hennepin County, Minnesota
Notes to the Basic Financial Statements
December 31, 2011

2. RECONCILIATION OF GOVERNMENT-WIDE AND GOVERNMENTAL FUND FINANCIAL STATEMENTS - CONTINUED

Other elements relate to the accrual at the government-wide level of certain prepaid expenditures and liabilities due to a difference in measurement focus. These consist of the following:

| | <u>2011</u> |
|--|--------------------|
| Compensated absences - Expenses reported in the statement of activities that do not require the use of current financial resources | \$ <u>(37,024)</u> |
| Prepaid items represent governmental fund insurance premiums which benefit future periods | \$ <u>69,136</u> |

Explanation of certain differences between the governmental fund statement of revenues, expenditures, and changes in fund balance and the government-wide statement of activities:

The basic financial statements include a reconciliation of the governmental fund statement of revenues, expenditures, and changes in fund balances to the government-wide statement of activities. One element of that reconciliation relates to capital outlays, which consists of the following:

| | <u>2011</u> |
|--|-----------------------|
| Capital outlay | \$ 1,696,127 |
| Less depreciation expense | <u>(10,566,531)</u> |
| Total Capital Outlays and Depreciation Reconciliation Item | \$ <u>(8,870,404)</u> |

3. DEPOSITS AND INVESTMENTS

Deposits

As of December 31, 2011, the MBA had \$10,973,584 on deposit with Hennepin County. It is Hennepin County's policy to follow Minnesota Statute 118A.03, which states that to the extent that funds deposited are in excess of available federal deposit insurance, the County must require the financial institution to furnish collateral security or a corporate surety bond. All collateral must be placed in safekeeping in a restricted account at a Federal Reserve Bank, or in an account at a trust department of a commercial bank or other financial institution not owned or controlled by the financial institution furnishing the collateral.

Custodial credit risk is the risk that in the event of a financial institution failure, the MBA's deposits may not be returned to it. The MBA does not have a deposit policy for custodial credit risk outside of deposit policies developed by and adhered to by Hennepin County.

Minnesota Ballpark Authority
Hennepin County, Minnesota
Notes to the Basic Financial Statements
December 31, 2011

3. DEPOSITS AND INVESTMENTS - CONTINUED

Investments

Ballpark project contributions made to the Capital Projects Fund are deposited to a trust account at Wells Fargo Bank, as Trustee of the Trust, (Trustee) and subject to the requirements of the Ballpark Disbursing Agreement and the Agreement and Declaration of Trust for Ballpark Construction Funds Trust (Construction Trust). Under the Construction Trust, all investments are to be made in money market mutual funds that are permitted under Minnesota Statutes Chapter 118A, can be liquidated daily, have a fixed share redemption value, and have a credit rating issued by a nationally recognized ratings analysis service in the highest short-term rating category of such service. If and to the extent any funds are uninvested and held in a demand or time deposit account maintained with the Trustee's banking department, the amount of such funds deposit shall be secured by collateral pledged by the Trustee as required by Minnesota Statutes Section 118A.03.

Custodial credit risk for investments is the risk that, in the event of the failure of the counterparty to a transaction, a government will not be able to recover the value of investment or collateral securities that are in the possession of an outside party. The Authority's investment policy is to minimize custodial credit risk by not allowing investment in securities that are both uninsured and not registered in the name of the MBA and are held by either the counterparty or the counterparty's trust department or agent, but not in the name of the MBA. At December 31, 2011, none of the MBA's investments were subject to custodial credit risk.

Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. At December 31, 2011, none of the MBA's investments were subject to interest rate risk.

Concentration of credit risk is the risk of loss that may be caused by the MBA's investment in a single issuer. At December 31, 2011, the MBA held \$5,653,245 in the Wells Fargo Advantage Government Money Market Fund.

Generally, credit risk is the risk that an issuer of an investment will not fulfill its obligation to the holder of the investment. This is measured by the assignment of a rating by a nationally recognized statistical rating organization. At December 31, 2010, none of the MBA's investments were subject to credit risk.

A portion of the MBA's cash and investments are invested with Hennepin County. Hennepin County's Office of Budget and Finance is responsible for the treasury function of all of the County's deposits and investments held by its funds. Cash from all funds is pooled for deposit and investment purposes. As of December 31, 2011, the County had 70 percent of investments invested in U.S. government-sponsored enterprises, 3 percent in municipal securities, 26 percent in repurchase agreements, and 1 percent invested in money market funds. At December 31, 2011, the amount of the MBA's cash and investments pooled with Hennepin County totaled \$10,973,584. Investment earnings are allocated based on average monthly cash balances. The realized and unrealized components of the MBA investment earnings are presented below.

| | |
|---|-----------|
| | 2011 |
| Investment income and realized gains and losses | \$ 79,744 |
| Net increase in the fair value of investments | 17,550 |
| Total Investment Earnings | \$ 97,294 |

Minnesota Ballpark Authority
Hennepin County, Minnesota
Notes to the Basic Financial Statements
December 31, 2011

4. LONG-TERM OBLIGATIONS

Changes in long-term obligations for the year ended December 31, 2011, are as follows:

| | Beginning <u>Balance</u> | <u>Additions</u> | <u>Reductions</u> | Ending <u>Balance</u> | Due Within <u>One Year</u> |
|--------------------------------|-----------------------------|------------------|-------------------|--------------------------|-------------------------------|
| Governmental Activities | | | | | |
| Compensated Absences | \$30,650 | \$37,024 | \$30,650 | \$37,024 | \$37,024 |

5. ASSIGNED FUND BALANCE

Assigned fund balance represents tentative management plans that are subject to change. In 2010, the MBA Board passed a resolution designating \$1,500,000 of cash in the Capital Projects Fund for public plaza and public realm improvements associated with Hennepin County's Interchange Project. In 2011, the MBA Board passed a resolution assigning unrestricted funds in the Capital Projects Fund, from MBA resources, for the purpose of District Enhancements and Public Infrastructure needs around the ballpark.

6. RESTRICTED NET ASSETS

The use of restricted net assets is subject to constraints that are externally imposed by creditors, grantors, contributors, laws, or regulations. Restrictions indicate that the net assets may only be used for a specific purpose that is narrower than the purpose of the reporting unit. Restricted net assets that are reported in the Statement of Net Assets may differ from the restricted fund balance shown in the Governmental Funds Balance Sheet. Government-wide restricted net assets at December 31, 2011, total \$8,903,117.

7. RISK MANAGEMENT

The MBA is exposed to various risks of loss related to general and professional liability torts; and theft of, damage to, and destruction of assets. Commercial property insurance is purchased by the MBA to cover the MBA's buildings, money, and securities, subject to deductible amounts. Settled claims from insured losses for the MBA have not exceeded commercial insurance coverage for the past three years.

In order to manage the project's construction risk, the Minnesota Twins and the MBA agreed to use an owner controlled insurance program. In this program, the project owner purchased insurance for all subcontractors in the project and required these subcontractors to reduce their bid price by the amount of their insurance costs.

Minnesota Ballpark Authority
Hennepin County, Minnesota
Notes to the Basic Financial Statements
December 31, 2011

8. CHANGES IN PROPERTY AND EQUIPMENT

Capital asset activity for the year ended December 31, 2011, was as follows:

| | Balance January 1, 2011 | Additions and Transfers In | Retirements and Transfers Out | Balance December 31, 2011 |
|--|----------------------------|----------------------------------|-------------------------------------|------------------------------|
| <i>Capital assets not being depreciated:</i> | | | | |
| Land | \$ 40,475,894 | \$ - | \$ - | \$ 40,475,894 |
| Construction in progress - land improvements | - | 86,697 | (86,697) | - |
| Construction in progress - building | - | 1,609,430 | (1,609,430) | - |
| <i>Total capital assets not depreciated</i> | <u>40,475,894</u> | <u>1,696,127</u> | <u>(1,696,127)</u> | <u>40,475,894</u> |
| <i>Capital assets depreciated:</i> | | | | |
| Buildings | 300,129,731 | 1,609,430 | - | 301,739,161 |
| Furniture and equipment | 23,293 | - | - | 23,293 |
| Land improvements | 90,392,986 | 86,697 | - | 90,479,683 |
| <i>Total capital assets depreciated</i> | <u>390,546,010</u> | <u>1,696,127</u> | <u>-</u> | <u>392,242,137</u> |
| <i>Less accumulated depreciation for:</i> | | | | |
| Buildings | (6,002,595) | (6,034,783) | - | (12,037,378) |
| Furniture and equipment | (7,764) | (7,764) | - | (15,528) |
| Land improvements | (4,519,649) | (4,523,984) | - | (9,043,633) |
| <i>Total accumulated depreciation</i> | <u>(10,530,008)</u> | <u>(10,566,531)</u> | <u>-</u> | <u>(21,096,539)</u> |
| Total capital assets being depreciated, net | <u>380,016,002</u> | <u>(8,870,404)</u> | <u>-</u> | <u>371,145,598</u> |
| Total Capital Assets, Net | <u>\$ 420,491,896</u> | <u>\$ (7,174,277)</u> | <u>\$ (1,696,127)</u> | <u>\$ 411,621,492</u> |

9. LEASE

The terms of Minnesota Laws 2006, Chapter 257 requires the MBA to enter into a long-term lease or use agreement with the Twins. To meet those terms, the MBA and the Twins have entered into a Lease Agreement to provide for the management, operation, maintenance and use of the Ballpark. The MBA leases to the Twins for an initial term of 30 years, and two potential renewal terms of 10 years each. The Twins pay fixed rent of \$600,000 per year, due on November 1st (subject to CPI increases), and additional rent of \$300,000 per year (not subject to CPI increases). The first rent payment was paid November 1, 2010. The total value of rent income due the initial term of the lease is \$27,000,000. This revenue is deposited into the Capital Reserve Fund and used for capital improvements to the structure.

Minnesota Ballpark Authority
Hennepin County, Minnesota
Notes to the Basic Financial Statements
December 31, 2011

9. LEASE – CONTINUED

LEASE REVENUE

| Year | Base Rent | Additional Rent | Total |
|--------------|---------------------|--------------------|---------------------|
| 2012 | 600,000 | 300,000 | 900,000 |
| 2013 | 600,000 | 300,000 | 900,000 |
| 2014 | 600,000 | 300,000 | 900,000 |
| 2015 | 600,000 | 300,000 | 900,000 |
| 2016 | 600,000 | 300,000 | 900,000 |
| 2017 - 2021 | 3,000,000 | 1,500,000 | 4,500,000 |
| 2022 - 2026 | 3,000,000 | 1,500,000 | 4,500,000 |
| 2027 - 2031 | 3,000,000 | 1,500,000 | 4,500,000 |
| 2032 - 2036 | 3,000,000 | 1,500,000 | 4,500,000 |
| 2037 - 2039 | 1,800,000 | 900,000 | 2,700,000 |
| Total | \$16,800,000 | \$8,400,000 | \$25,200,000 |

10. COMMITMENTS

Interchange Project

In 2010 the MBA Board authorized an agreement with Hennepin County Regional Railroad Authority outlining details for the MBA contribution of \$1.5 million to the Interchange Project. The Interchange Project is a multi-modal transportation hub that includes a public plaza which is located just outside of Target Field's left field gate. The MBA is committed to improving pedestrian and transit access to Target Field.

11. EMPLOYEE RETIREMENT SYSTEMS

Employees are covered by a statewide, defined benefit pension plan administered by the Public Employees Retirement Association of Minnesota (PERA).

Plan Description

All full-time and certain part-time employees of the MBA are covered by defined benefit pension plans administered by the Public Employees Retirement Association of Minnesota (PERA). PERA administers the General Employees Retirement Fund (GERF), which is a cost-sharing, multiple-employer retirement plan. The plan is established and administered in accordance with Minnesota Statutes 353 and 356.

General Employees Retirement Fund members belong to either the Coordinated Plan or the Basic Plan. Coordinated Plan members are covered by Social Security, and Basic Plan members are not. All new members must participate in the Coordinated Plan.

PERA provides retirement benefits as well as disability benefits to members and benefits to survivors upon death of eligible members. Benefits are established by state statute and vest after three years of credited service (five years for those first eligible for membership after June 30, 2010). Defined

Minnesota Ballpark Authority
Hennepin County, Minnesota
Notes to the Basic Financial Statements
December 31, 2011

11. EMPLOYEE RETIREMENT SYSTEMS - CONTINUED

retirement benefits are based on a member's average yearly salary for the five highest-paid consecutive years of allowable service, age, and years of credit at termination of service.

Two methods are used to compute benefits for Coordinated and Basic Plan members. The retiring member receives the higher of a step-rate benefit accrual formula (Method 1) or a level accrual formula (Method 2). Under Method 1, the annuity accrual rate for a Basic Plan member is 2.2 percent of average salary for each of the first ten years of service and 2.7 percent for each year thereafter. For a Coordinated Plan member, the annuity accrual rate is 1.2 percent of average salary for each of the first ten years and 1.7 percent for each successive year. Using Method 2, the annuity accrual rate is 2.7 percent of average salary for Basic Plan members and 1.7 percent for Coordinated Plan members for each year of service.

There are different types of annuities available to members upon retirement. For General Employees Retirement Fund members whose annuity is calculated using Method 1, a full annuity is available when age plus years of service equal 90. Normal retirement age is 65 for members hired prior to July 1, 1989, and is the age for unreduced social security benefits capped at age 66 for Coordinated members hired on or after July 1, 1989. A reduced retirement annuity is also available to eligible members seeking early retirement.

The benefit provisions stated in the previous paragraphs of this section are current provisions and apply to active plan participants. Vested, terminated employees who are entitled to benefits but are not yet receiving them are bound by the provisions in effect at the time they last terminated public service.

PERA issues a publicly available financial report that includes financial statements and required supplementary information for the General Employees Retirement Fund. That report may be obtained on the Internet at www.mnpera.org; by writing to PERA at 60 Empire Drive, Suite 200, Saint Paul, Minnesota 55103-2088; or by calling 651-296-7460 or 1-800-652-9026.

Funding Policy

Pension benefits are funded from member and employer contributions and income from the investment of fund assets. Rates for employer and employee contributions are set by Minnesota Statutes 353. These statutes are established and amended by the State Legislature. The MBA makes annual contributions to the pension plans equal to the amount required by state statutes. General Employees Retirement Fund Basic Plan members and Coordinated Plan members are required to contribute 9.10 and 6.25 percent, respectively, of their annual covered salary.

The MBA is required to contribute the following percentages of annual covered payroll: 11.78% for Basic Plan GERF members and 7.25% for Coordinated Plan GERF members. The MBA's contributions to GERF for the years ending December 31, 2011, 2010 and 2009, were:

| | | 2011 | | 2010 | | 2009 |
|-----------------------------------|----|--------|----|--------|----|--------|
| General Employees Retirement Fund | \$ | 18,239 | \$ | 18,611 | \$ | 16,739 |

These contributions are equal to the contractually required contribution rates for each year as set by state statute.

Minnesota Ballpark Authority
Hennepin County, Minnesota
Notes to the Basic Financial Statements
December 31, 2011

12. NEW ACCOUNTING PRONOUNCEMENTS

Accounting Standards Not Yet Adopted

GASB Statement No. 60, *Accounting and Financial Reporting for Service Concession Arrangements*, will be effective for the MBA beginning the year ending December 31, 2012. This statement addresses issues related to service concession arrangements (SCA's), which are a type of public-private or public-public partnership. The standard addresses SCA's in which there is an arrangement between a transferor (a government) and an operator (governmental or nongovernmental entity) in which (1) the transferor conveys to an operator the right and related obligation to provide services through the use of infrastructure or another public asset (a "facility") in exchange for significant consideration and (2) the operator collects and is compensated by fees from third parties. The statement also includes required disclosures about the SCA's.

GASB Statement No. 61, *The Financial Reporting Entity: Omnibus* – an amendment of GASB Statements No. 14 and No. 34 will be effective for the MBA beginning the year ending December 31, 2013. This statement modifies certain requirements for inclusion of component units, amends criteria for blending, and clarifies the reporting of equity interest in legally separate entities.

GASB Statement No. 62, *Codification of Accounting and Financial Reporting Guidance Contained in Pre-November 30, 1989, FASB and AICPA pronouncements*, will be effective for the MBA beginning the year ending December 31, 2012. This statement incorporates into GASB's authoritative literature certain accounting and financial reporting guidance included in Financial Accounting Standards Board (FASB) Statements and Interpretations, Accounting Principles Board Opinions, and Accounting Research Bulletins of the American Institute of Certified Public Accountants (AICPA) Committee on Accounting Procedures, which do not conflict with or contradict GASB pronouncements.

GASB Statement No. 63, *Financial Reporting of Deferred Outflows of Resources, Deferred Inflows of Resources and Net Position*, will be effective for the MBA beginning the year ending December 31, 2012. This statement provides financial reporting guidance for deferred outflows of resources and deferred inflows of resources.

GASB Statement No. 64, *Derivative Instruments: Application of Hedge Accounting Termination Provisions* – an amendment of GASB Statement No. 53, effective for periods beginning after June 15, 2011, clarifies whether an effective hedging relationship continues after the replacement of a swap counterparty or a swap counterparty's credit support provider. The new requirements are not applicable to the MBA.

The MBA's management has not yet determined the effect these statements will have on the financial statements.

Minnesota Ballpark Authority
Hennepin County, Minnesota
**Schedule of Revenues, Expenditures, and Changes in Fund Balance – Budget and Actual
General Fund**

For the Year Ended December 31, 2011
With Comparative Actual Amounts for the Year Ended December 31, 2010

| | 2011 | | | | | 2010 Actual |
|-----------------------------------|-------------------|-------------------|---------------------|-------------------------------|--|-------------------|
| | Budgeted Amounts | | Actual | Variance with Final Budget | | |
| | Original | Final | | | | |
| REVENUES | | | | | | |
| Contribution from Hennepin County | \$ 1,566,000 | \$ 1,566,000 | \$ 1,400,000 | \$ (166,000) | | \$ 2,332,000 |
| Investment earnings | - | - | 11,313 | 11,313 | | - |
| | - | - | 152 | 152 | | - |
| Total revenues | <u>1,566,000</u> | <u>1,566,000</u> | <u>1,411,465</u> | <u>(154,535)</u> | | <u>2,332,000</u> |
| EXPENDITURES | | | | | | |
| Current | | | | | | |
| Culture and recreation | | | | | | |
| Personal services | 351,000 | 351,000 | 328,895 | 22,105 | | 345,236 |
| Commodities | 12,000 | 12,000 | 3,816 | 8,184 | | 8,897 |
| Contractual services | 921,000 | 921,000 | 665,227 | 255,773 | | 937,002 |
| Other | 272,000 | 272,000 | 100,170 | 171,830 | | 87,923 |
| Capital Outlay | <u>10,000</u> | <u>10,000</u> | <u>-</u> | <u>10,000</u> | | <u>23,293</u> |
| Total expenditures | <u>1,566,000</u> | <u>1,566,000</u> | <u>1,098,108</u> | <u>467,892</u> | | <u>1,402,351</u> |
| Net change in fund balance | - | - | 313,357 | <u>\$ 313,357</u> | | 929,649 |
| Fund Balance - Beginning | <u>755,839</u> | <u>755,839</u> | <u>755,839</u> | | | <u>(173,810)</u> |
| Fund Balance - Ending | <u>\$ 755,839</u> | <u>\$ 755,839</u> | <u>\$ 1,069,196</u> | | | <u>\$ 755,839</u> |

The notes to the required supplementary information are an integral part of these statements.

Minnesota Ballpark Authority
Hennepin County, Minnesota
Schedule of Revenues, Expenditures, and Changes in Fund Balance – Budget and Actual
Capital Reserve Fund
For the Year Ended December 31, 2011
With Comparative Actual Amounts for the Year Ended December 31, 2010

| | 2011 | | | | |
|----------------------------|---------------------|---------------------|---------------------|-------------------------------|---------------------|
| | Budgeted Amounts | | Actual | Variance with Final Budget | 2010 Actual |
| | Original | Final | | | |
| REVENUES | | | | | |
| Intergovernmental | \$ 1,102,000 | \$ 1,102,000 | \$ 1,106,488 | \$ 4,488 | \$ 1,100,000 |
| Investment earnings | 60,000 | 60,000 | 38,518 | (21,482) | 1,550 |
| Tenant rent | 912,000 | 912,000 | 903,539 | (8,461) | 900,000 |
| Total revenues | <u>2,074,000</u> | <u>2,074,000</u> | <u>2,048,545</u> | <u>(25,455)</u> | <u>2,001,550</u> |
| EXPENDITURES | | | | | |
| Capital outlay | <u>2,074,000</u> | <u>2,074,000</u> | - | <u>2,074,000</u> | - |
| Total expenditures | <u>2,074,000</u> | <u>2,074,000</u> | - | <u>2,074,000</u> | - |
| Net change in fund balance | - | - | 2,048,545 | <u>\$ 2,048,545</u> | 2,001,550 |
| Fund Balance - Beginning | <u>2,001,550</u> | <u>2,001,550</u> | <u>2,001,550</u> | | - |
| Fund Balance - Ending | <u>\$ 2,001,550</u> | <u>\$ 2,001,550</u> | <u>\$ 4,050,095</u> | | <u>\$ 2,001,550</u> |

The notes to the required supplementary information are an integral part of these statements.

Minnesota Ballpark Authority
Hennepin County, Minnesota
Notes to Required Supplementary Information
December 31, 2011

The Financial Reporting Entity

The MBA Board adopts annual appropriated budgets for the General Fund and Capital Reserve Special Revenue Fund in December of the previous year. All annual appropriations lapse at year-end to the extent that they have not been expended or encumbered. The MBA maintains a budgetary control system that compares actual revenues and expenditures to budgeted amounts.

In accordance with the Grant Agreement Regarding Ballpark Project, the MBA Board must adopt and submit a proposed budget to the Hennepin County Board by August of each calendar year. Any changes in the budget must be within the revenues and reserves estimated or the revenue estimates must be authorized by a vote of the Board. Around July of every year the Executive Director presents a proposed budget to the Audit Committee for review. The Audit Committee then recommends a proposed budget to the MBA Board.



MINNESOTA BALLPARK AUTHORITY
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